

#### 4. EXPERIENCE OF SIMILAR ACTIONS

<b>Project title:</b> Development and advancement of SME competitiveness in the field of enhancement of energy efficiency		<b>Sector: 23</b>			
<b>Location of the action</b>	<b>Cost of the action (EUR)</b>	<b>lead manager or partner</b>	<b>Donors to the action (name)<sup>1</sup></b>	<b>Amount contributed (by donor)</b>	<b>Dates (from dd/mm/yyyy to dd/mm/yyyy)</b>
Bosnia and Herzegovina, Sarajevo Economy macro region, Sarajevo Canton, Chamber of Economy of Sarajevo Canton	253.551,11 €	<b>PARTNERSHIPS</b> between Chamber of Economy of Sarajevo Canton & <b>REIC</b> – Regional Education and Information.	The European Commission Delegation to Bosnia and Herzegovina; Budget line: BGU-B-2006-22.050100-C1-ELARG	223.124,98 €	<b>from 14/11/2007 to 14/11/2009</b>
<b>Objectives and results of the action</b>		<p>Main objectives achieved:</p> <ul style="list-style-type: none"> <li>-Enhancement of know-how by SME (Small and Medium Enterprises)</li> <li>-Expert support to GP companies (designing companies, building companies, et c) in the EE field</li> <li>-More effective management in energy sector in Sarajevo Canton</li> <li>-Reducing of energy costs and improvement of living standard</li> </ul> <p>Specific objective (s):</p> <ul style="list-style-type: none"> <li>-Establishing of the <i>Department for development and advancement of GP companies competitiveness in the field of energy efficiency enhancement (CEE)</i> in Sarajevo Canton</li> <li>-Enhancement of SME competitiveness in the field of Energy Efficiency (EE) trough CEE services</li> <li>-Education and training of the GP companies in the EE</li> </ul>			

<sup>1</sup> If the Donor is the European Commission or an EU Member State, please specify the EC budget line, EDF or EU Member State.

<b>Project title: PARTNERS II - Partners for investment promotion - PASEP</b>					
		<b>Sector: 311</b>			
<b>Location of the action</b>	<b>Cost of the action (EUR)</b>	<b>lead manager or partner</b>	<b>Donors to the action (name)</b>	<b>Amount contributed (by donor)</b>	<b>Dates Dates (from dd/mm/yyyy to dd/mm/yyyy)</b>
Western Balkans and EU countries	89.857 € (Total amount of Project)	Project submitted by EUROCHAMBRES in co-operation with Chambers of Commerce from Udine, Italy Croatian Chamber of Economy – Zagreb Chamber Chamber Voka Chamber of Commerce West Flanders	EUROCHAMBRES	Partners contribution: 76.648.50 €;	from 15/11/2008 to 30/09/2009
<b>Objectives and results of the action</b>		<p>Main objectives achieved:</p> <ul style="list-style-type: none"> <li>• Strengthening capacity of the Chamber through development of the service</li> <li>• Strengthening connections domestic companies – Chamber - investor</li> <li>• Dissemination of experience – learning about projects financed by EU from European Chambers</li> </ul> <p>Result (s): Development of more favourable environment for attraction of FDI in the West Balkan region, particularly in the Sarajevo Canton area.</p>			

<b>Project title:</b> PARTNERS - <b>Sector:</b> 11 Project of Assistance to Regional Trade and Networking for Economic Recovery and Stability Enhancing Chamber Of Economy Of Sarajevo Canton Internationalisation And Certification Services					
Location of the action	Cost of the action (EUR)	lead manager or partner	Donors to the action (name)	Amount contributed (by donor)	Dates Dates (from dd/mm/yyyy to dd/mm/yyyy)
WB and EU countries	73.078,76€	EU Partner – Camera di Commercio I.A.A. di Treviso WB Partner – Chamber of Economy of Sarajevo Canton - CCSC	PARTNERS is a Eurochambres' initiative, supported by the European Commission under the 2003 Regional CARDS Programme.	Partners contribution : 67.746 €; CCIAA Treviso cofinancing 4.392€; CCSC 940€;	from 11/01/2005 to 31/10/2005
<b>Objectives and results of the action</b>		<b>Main objectives achieved:</b> Enhancing the Sarajevo Chamber's internationalisation services in order to provide the local SMEs with a business to business service aimed at offering real cooperation and business opportunities. Implementing new services in the field of certification, that the Sarajevo Chamber can offer to its members and other companies located in the Sarajevo Canton, aimed at offering better conditions to the BIH manufacturers entering the EU market. The new services are focused on CE marking requirements and environmental management according to international standard ISO 14001:1996/2004. In general the project was aimed at promoting: -more favourable business climate in the Sarajevo Canton, in the view of facilitating cooperation partnership and new investments by European companies; -direct cooperation between the Chambers involved in the project, in order to establish permanent contacts between the represented local productive systems. <b>Result (s):</b> 15 partnerships established between the EU-25 Chambers on the one hand, and Western Balkan Chambers on the other, with the purpose of introducing innovative services in the Western Balkan Chambers in the area of internationalisation or local development.			

<b>Project title: The Development of Village Entrepreneurship</b>		<b>Sector: 311</b>			
<b>Location of the action</b>	<b>Cost of the action (EUR)</b>	<b>lead manager or partner</b>	<b>Donors to the action (name)</b>	<b>Amount contributed (by donor)</b>	<b>Dates Dates (from dd/mm/yyyy to dd/mm/yyyy)</b>
Sarajevo Canton	18.500,00€	Chamber of Economy of Sarajevo Canton	Sarajevo Canton – Ministry of Economy The Municipality of Centar (Centre) Sarajevo The Municipality of Novi Grad (New Town) Sarajevo	5.000,00 € 500,00 € 500,00 €	October 2006 – December 2006
<b>Objectives and results of the action</b>		<p><b>Aim:</b> The aim of the project is to clearly highlight the possibility and the need for the development of a rural sector in the Sarajevo Canton, <b>for the rural area of the Sarajevo Canton (313.811,48 acres) comprises 92 % of the territory, and the remaining 8 % covers the urban sector, excluding any kind of green production.</b> The project aims at launching an initiative and creating an organizational frame of action in terms of the full development of the Sarajevo Canton. Also, the development of rural sector should not be only based on implementation of certain projects regarding some particular fields as is agriculture. It is necessary to establish the whole new system that will be based on the usage of all available developing resources, primarily in the fields of agriculture and tourist-catering services.</p> <p><b>Result</b> Increased number of various kinds of companies in rural areas.</p>			

<b>Project title: CONDITIONS, PROSPECTS AND JUSTIFIABILITY OF PRODUCTION DEVELOPMENT, PROCESSING AND CONSUMPTION OF FRUITS IN SARAJEVO CANTON</b>		<b>Sector: 311</b>			
<b>Location of the action</b>	<b>Cost of the action (EUR)</b>	<b>lead manager or partner</b>	<b>Donors to the action (name)</b>	<b>Amount contributed (by donor)</b>	<b>Dates Dates (from dd/mm/yyyy to dd/mm/yyyy)</b>
Sarajevo Canton	22.000,00€	Chamber of Economy of Sarajevo Canton	Sarajevo Canton – Ministry of Economy The Municipality of Centar (Centre) Sarajevo The Municipality of Novi Grad (New Town) Sarajevo	8.000,00 € 750,00 € 750,00 €	July 2007 – December 2007
<b>Objectives and results of the action</b>		<p><b>Aim:</b> The aim of this study is to highlight the importance of fruit-growing development in the Sarajevo Canton, particularly regarding rising possibilities of wage increase in terms of agricultural households; pressure reduction of the unemployed rural population on urban areas; increase of market production and creation of commodities intended for domestic and foreign market; expansion and increase of the existing economic activities; creation and development of processing, storage and distribution capacities; prevention of potential landslides activities; setting up a more satisfactory water regime of the ecosystem; achieving suitable landscape architecture and other favourable elements that could be influenced by the development of the unreasonably neglected fruit production in the Sarajevo Canton.</p> <p><b>Result</b> The increase of fruit-growing areas in the Sarajevo Canton, plentiful supply of fresh fruits, decrease of high import dependence, creation of cooling distribution capacity, increased possibility for launching these products towards the processing industry, etc.</p>			

<b>Project title: Basic tourist itineraries in Sarajevo Canton</b>		<b>Sector: 332</b>			
<b>Location of the action</b>	<b>Cost of the action (EUR)</b>	<b>lead manager or partner</b>	<b>Donors to the action (name)</b>	<b>Amount contributed (by donor)</b>	<b>Dates Dates (from dd/mm/yyyy to dd/mm/yyyy)</b>
Sarajevo Canton	5.000,00€	Chamber of Economy of Sarajevo Canton	Sarajevo Canton – Ministry of Economy	4.000,00 €	June 2008 – October 2008
<b>Objectives and results of the action</b>		<p><b>Aim</b>  The aim of the project is to clearly define the tourist sightseeing tours of the City and the Canton by bus and on foot, which is the basic presumption for the future development of tourism in the Sarajevo Canton. There has not been yet clearly defined tourist route of the Canton which is still a great obstacle to organising a successful sightseeing tour of the City and the whole area of the Sarajevo Canton. Having performed a complex analyses of a possible sightseeing tour of the City and the Canton, two on-foot sightseeing tours and one bus sightseeing tour were defined when it comes to the City. Also, regarding the Canton, there were two bus sightseeing tours defined.</p> <p><b>Result</b>  Two tourist products emerged through the project implementation:</p> <ul style="list-style-type: none"> <li>– <b>On-foot sightseeing tour</b> (two itineraries) and bus sightseeing tour of the City and the Canton (two itineraries) and</li> <li>– <b>Sightseeing tourism tax for every group using the bus</b></li> </ul>			

<b>Project title: System of stimulation and supportive measures in tourism industry</b>		<b>Sector: 332</b>			
<b>Location of the action</b>	<b>Cost of the action (EUR)</b>	<b>lead manager or partner</b>	<b>Donors to the action (name)</b>	<b>Amount contributed (by donor)</b>	<b>Dates Dates (from dd/mm/yyyy to dd/mm/yyyy)</b>
Sarajevo Canton	10.000,00€	Chamber of Economy of Sarajevo Canton	Sarajevo Canton – Ministry of Economy	7.500,00 €	August 2008. – February 2009.
<b>Objectives and results of the action</b>		<p><b>Aim:</b> The aim of the project is the development of the stimulation system of supportive measures to ensure a higher rate of tourism development as one of the strategic area of the economy in the Sarajevo Canton on basis of which the increase of domestic and foreign tourists would be guaranteed. Also, one of the aims is to ensure that the average stay of a tourist in the Sarajevo Canton becomes much longer, which would have impact on the tourism total income tax revenue.</p> <p><b>Result</b> More competitive appearance of companies, primarily tourism agencies in domestic and regional market, result in a higher rate of tourists and thus increasing the income from tourist-catering services.</p>			

Project title: Creating Family Farms in the area of the PZ "Centar"		Sector: 311			
Location of the action	Cost of the action (EUR)	lead manager or partner	Donors to the action (name)	Amount contributed (by donor)	Dates Dates (from dd/mm/yyyy to dd/mm/yyyy)
Sarajevo Canton	10.000,00 €	Chamber of Economy of Sarajevo Canton	The Municipality of Centar (Centre) Sarajevo	7.500,00 €	May 2008. – August 2009.
<b>Objectives and results of the action</b>		<p><b>Aim:</b> The aim of the study is to highlight the need for further agricultural development, i.e. family farms in the area of PZ "Centar". The study has proved that the family farms, by means of agricultural activities, could increase their production; become product manufacturers for domestic and foreign market; expand and increase their existing economic activities, reduce the pressure of the unemployed on urban areas, etc. Thus, family farms are becoming product manufacturers who will be able to provide their own economic sustainability and existential income that would be equal to the GDP of the Federation of BiH.</p> <p><b>Result</b> Creation of 30 family farms that are dealing with various agricultural productions; increasing number of cattle funds; increase of agricultural income/harvest; production increase in terms of production area units; production increase of vegetables cultivated mostly in greenhouses, etc.</p>			